

| Code                     | Account Name             | FY 17-18 Budget      | FY 17-18 Actual as of 6/30/2018 | Variance              | FY 2018-19 Adopted Budget | FY 18-19 Actual as of 3-1-2019 | Variance              | Proposed FY 19-20 Budget | Description                               |
|--------------------------|--------------------------|----------------------|---------------------------------|-----------------------|---------------------------|--------------------------------|-----------------------|--------------------------|---|
| <b>INCOME</b>            |                          |                      |                                 |                       |                           |                                |                       |                          |   |
| 5100                     | Dues                     | \$ 25,520.00         | \$ 26,640.00                    | \$ 1,120.00           | \$ 25,680.00              | \$ 25,680.00                   | \$ -                  | \$ 25,680.00             | 107 in 2018-19 at \$240                   |
| 5700                     | Miscellaneous            |                      |                                 | \$ -                  |                           |                                | \$ -                  |                          |   |
| 5225                     | METAtechED Spring Conf.  | \$ 14,400.00         | \$ 19,590.00                    | \$ 5,190.00           | \$ 15,000.00              | \$ 6,100.00                    | \$ (8,900.00)         | \$ 14,500.00             | 60 @ \$75 + \$10,000 Sponsorships         |
| <b>Total Revenue</b>     |                          | <b>\$ 39,920.00</b>  | <b>\$ 46,230.00</b>             | <b>\$ 6,310.00</b>    | <b>\$ 40,680.00</b>       | <b>\$ 31,780.00</b>            | <b>\$ (8,900.00)</b>  | <b>\$ 40,180.00</b>      |   |
| <b>EXPENSE</b>           |                          |                      |                                 |                       |                           |                                |                       |                          |   |
| 6500                     | Telephone and Internet   |                      | \$ 407.55                       | \$ 407.55             | \$ 200.00                 | \$ 258.22                      | \$ 58.22              | \$ 400.00                |   |
| 6600                     | Postage                  | \$ 100.00            |                                 | \$ (100.00)           | \$ 100.00                 |                                | \$ (100.00)           |                          |   |
| 6700                     | Office Supplies/Printing | \$ 300.00            | \$ 617.79                       | \$ 317.79             | \$ 300.00                 | \$ 355.14                      | \$ 55.14              | \$ 400.00                | Postage added to this line                |
| 6900                     | Miscellaneous            | \$ 100.00            | \$ 5,074.81                     | \$ 4,974.81           | \$ 3,500.00               | \$ 3,500.00                    | \$ -                  | \$ 3,500.00              | \$3500 TLE                                |
| 7200                     | Administration Fees      | \$ 17,120.00         | \$ 17,920.00                    | \$ 800.00             | \$ 16,640.00              | \$ 16,640.00                   | \$ -                  | \$ 17,120.00             | 107 @ \$160                               |
| 7250                     | CoSN                     | \$ 8,635.00          | \$ 8,635.00                     | \$ -                  | \$ 8,635.00               | \$ 8,635.00                    | \$ -                  | \$ 8,635.00              | \$8635 - Approved CoSN membership 2019-20 |
| 6720                     | Gifts & Awards           | \$ 200.00            | \$ 631.34                       | \$ 431.34             | \$ 200.00                 | \$ 254.00                      | \$ 54.00              | \$ 300.00                | Years of Service Pins                     |
| 7040                     | Delegate Assembly        | \$ 500.00            | \$ 56.72                        | \$ (443.28)           | \$ 500.00                 |                                | \$ (500.00)           | \$ 300.00                |   |
| 7400                     | National Convention      | \$ 3,000.00          | \$ 5,590.61                     | \$ 2,590.61           | \$ 3,000.00               | \$ 1,079.60                    | \$ (1,920.40)         | \$ 3,000.00              | Depends on Location & Number of attendees |
| 7050                     | Board Meetings           | \$ 5,000.00          | \$ 3,383.84                     | \$ (1,616.16)         | \$ 4,000.00               | \$ 1,894.22                    | \$ (2,105.78)         | \$ 3,000.00              | New location                              |
| 7255                     | METAtechED Spring Conf.  | \$ 8,000.00          | \$ 18,518.49                    | \$ 10,518.49          | \$ 10,000.00              |                                | \$ (10,000.00)        | \$ 10,000.00             | Have had speakers fee comped in the past  |
| 7850                     | Legislative Expense      |                      | \$ 529.04                       | \$ 529.04             | \$ 500.00                 | \$ 521.11                      | \$ 21.11              | \$ 500.00                |   |
| <b>Total Expenses</b>    |                          | <b>\$ 42,955.00</b>  | <b>\$ 61,365.19</b>             | <b>\$ 18,410.19</b>   | <b>\$ 47,575.00</b>       | <b>\$ 33,137.29</b>            | <b>\$ (14,437.71)</b> | <b>\$ 47,155.00</b>      |   |
| <b>Net Profit (Loss)</b> |                          | <b>\$ (3,035.00)</b> | <b>\$ (15,135.19)</b>           | <b>\$ (12,100.19)</b> | <b>\$ (6,895.00)</b>      | <b>\$ (1,357.29)</b>           | <b>\$ 5,537.71</b>    | <b>\$ (6,975.00)</b>     |   |

Net Worth \$ 30,843.57

\$ 19,923.12