

Intro to

Physical Security from Verkada





Company

1,600 employees

17,000 customers worldwide

\$360M funding raised to date

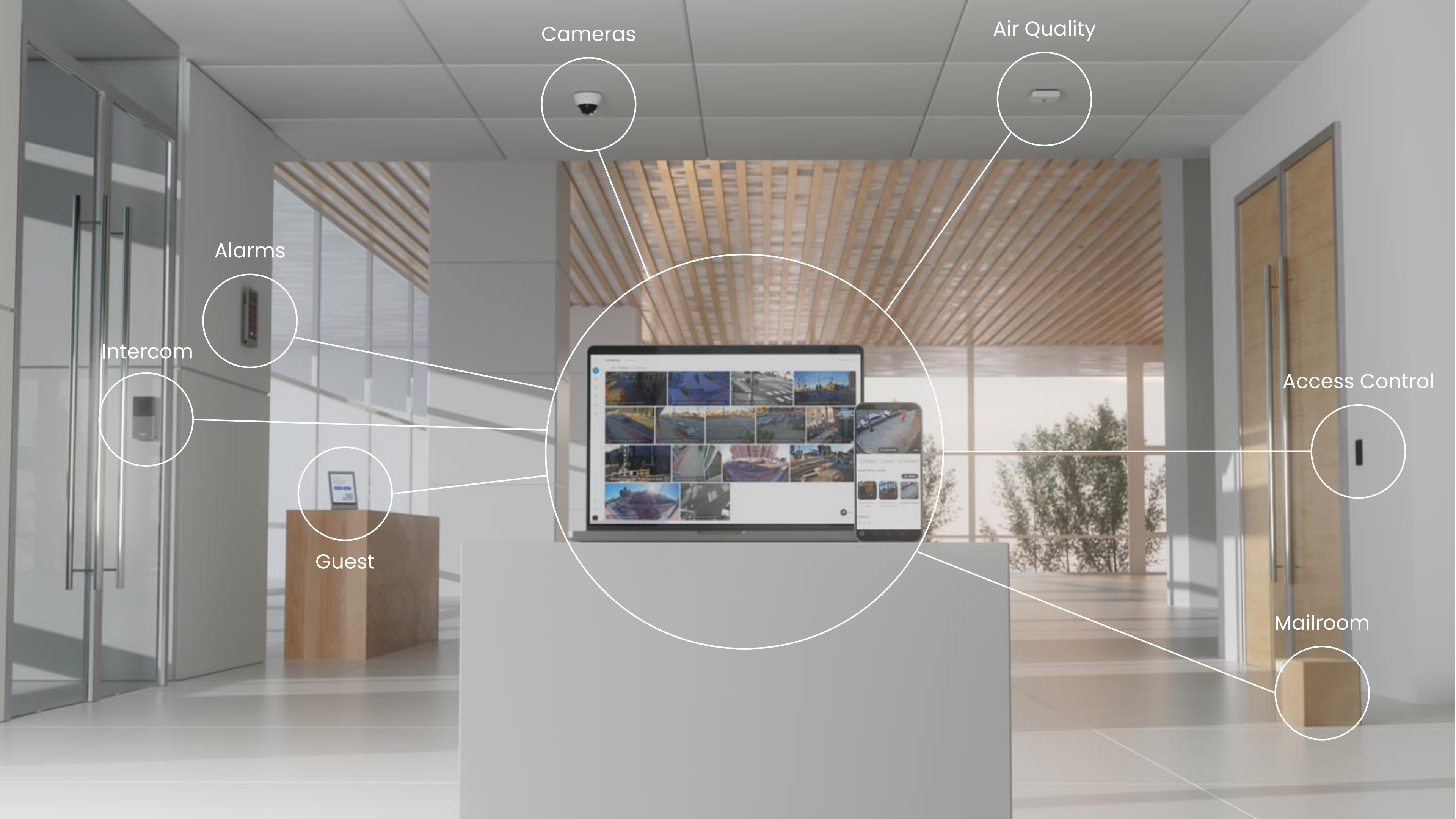
Vision

Create the integrated operating system for the physical world

Mission

To protect people and property in a privacy conscious manner





Cameras

Air Quality

Alarms

Intercom

Access Control

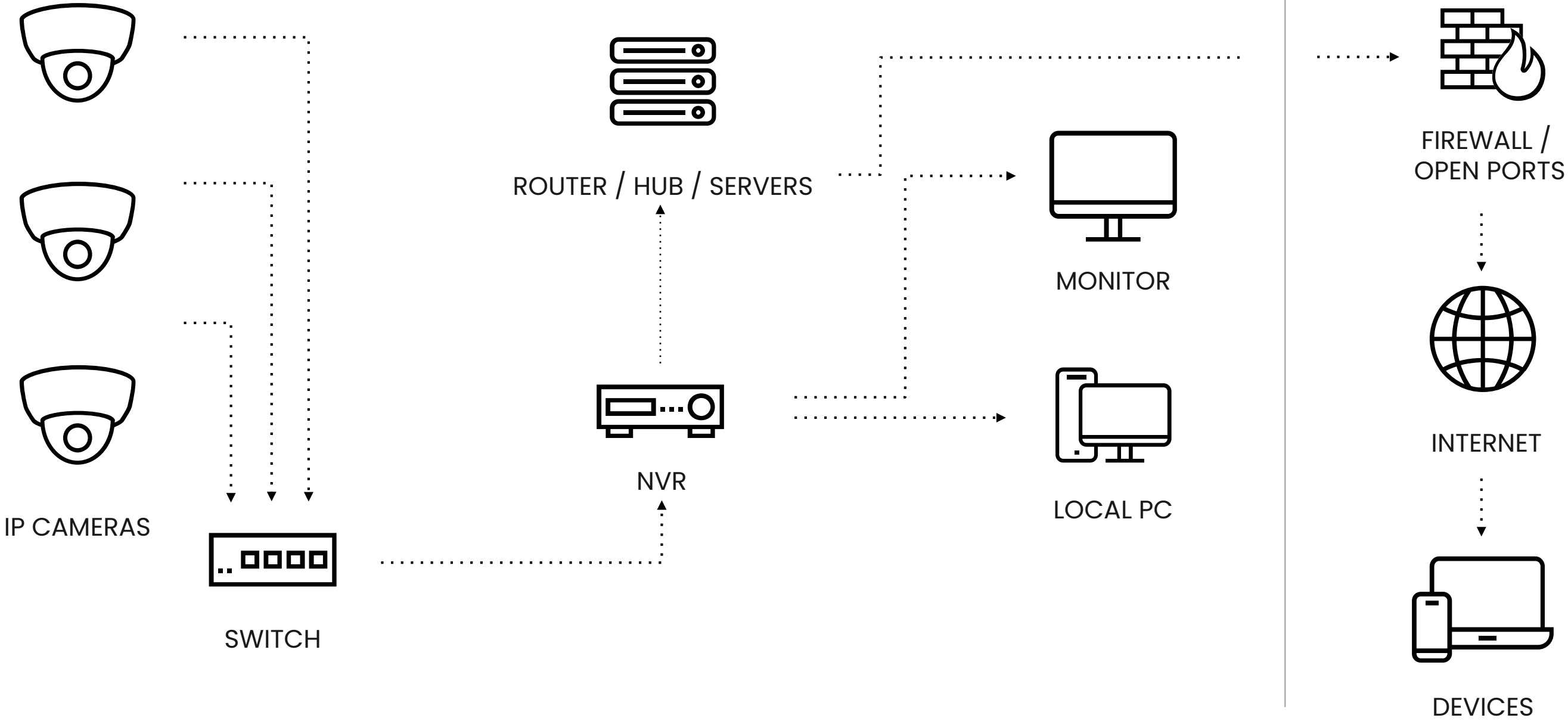
Guest

Mailroom



Traditional Camera System Architecture

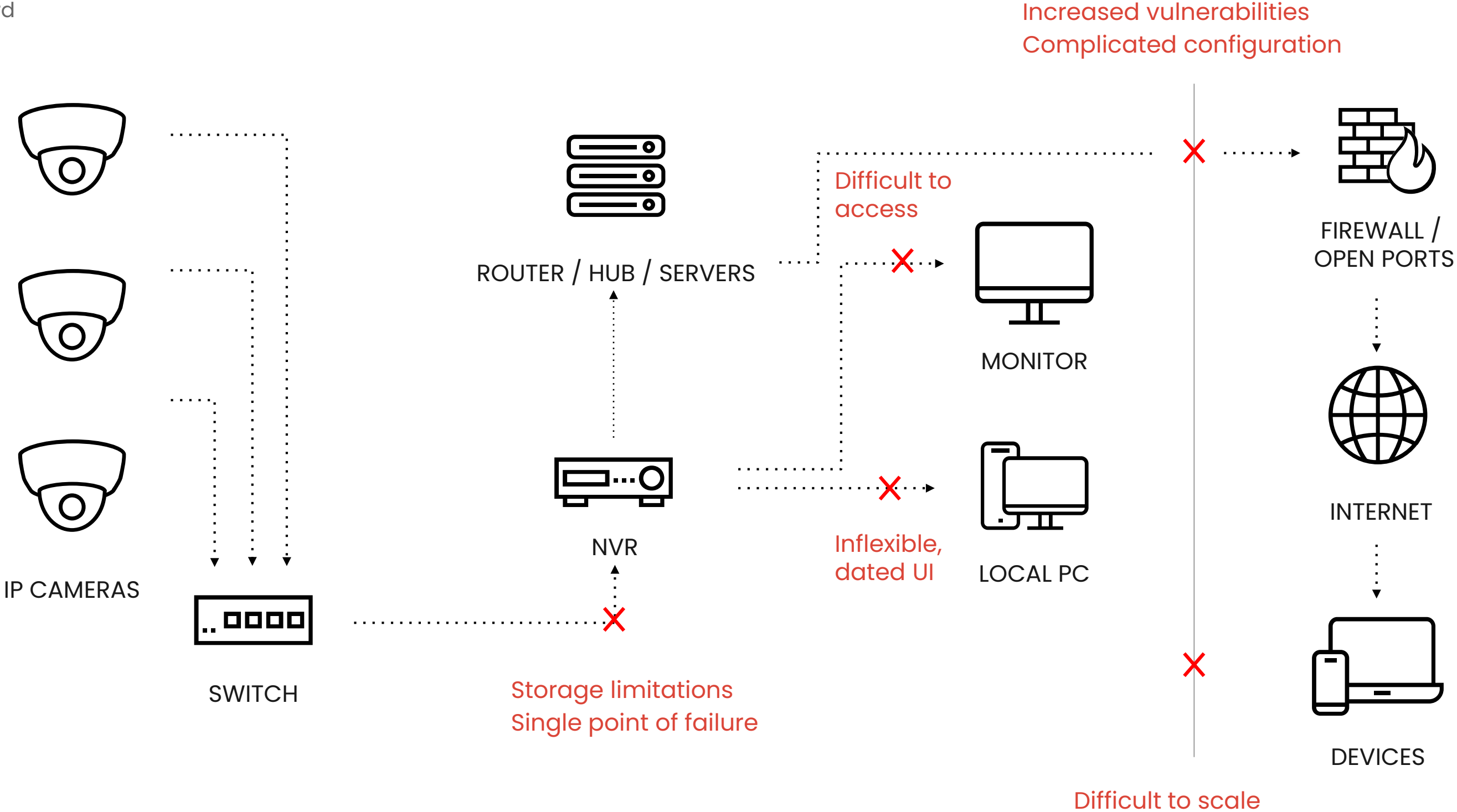
Bulky, expensive, and hard to maintain and scale





Traditional Camera System Architecture

Bulky, expensive, and hard to maintain and scale





Verkada's Hybrid Cloud Security Solution

The reliability of solid-state storage,
with the accessibility of the cloud.



Verkada Products

Reliable Security

Ecosystem of hybrid cloud devices capable
of local storage and offline operation.



Cloud

Limitless Scale

At just 20-50 kbps, increase coverage across
your organization without limitations.



Devices

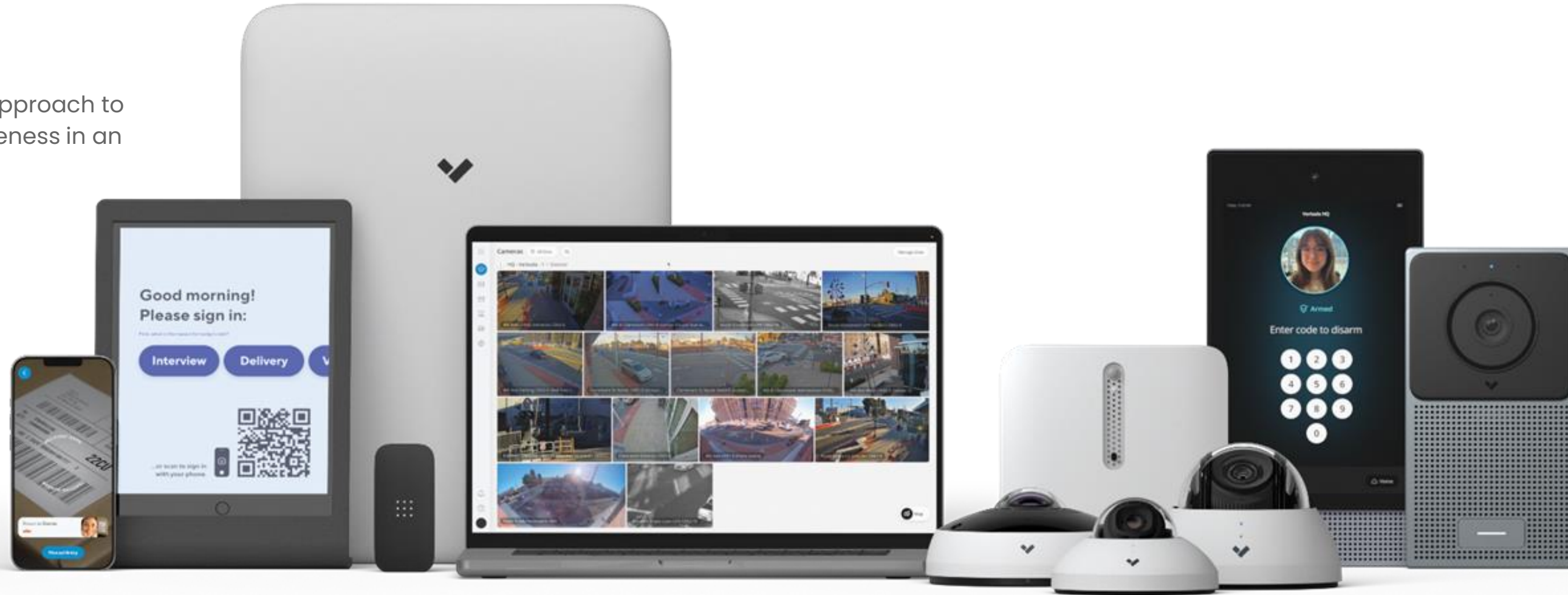
Monitor from Anywhere

Deep analytics processed in real-time for
instantaneous insights from any device.



Our Suite of Cloud-Based Solutions

Modernize your building's approach to physical security and awareness in an all-in-one solution.



Camera

Powerful onboard processing to bring simplicity and speed to your investigations.

Access Control

Plug-and-play access control solution built for ease of use and limitless scale.

Environmental Sensor

Data-driven insights for monitoring changes across your environment.

Alarms

Cloud-managed intrusion detection with 24-7 professional monitoring.

Guest

Personalize the check-in experience for all types of visitors while integrating with cameras and access control.

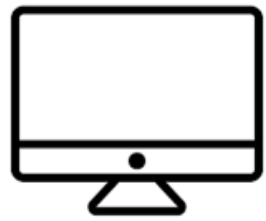
Mailroom

Intuitive app and dashboard to track shipments and help ensure deliveries get to the right people.

Intercom

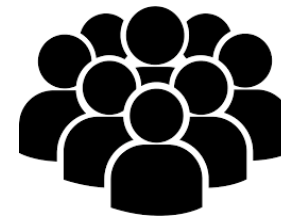
Seamless talk-down and unlock capabilities to manage building traffic right from arrival.

Power of the Platform: Better Together



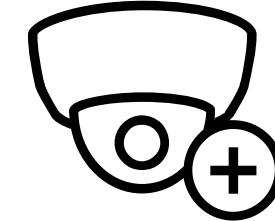
Single Pane of Glass

- Simple interface
- Unified view across physical security



Consolidated Infrastructure

- Single user management
- Unified security model
- Powerful APIs for integration and provisioning
- Simplified vendor footprint



Native Integration

- Cameras -> doors -> sensors -> alarms -> guest -> mailroom -> intercom
- One-click integrations
- Powerful capabilities

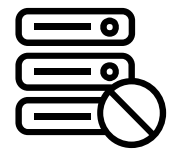
Ease of use



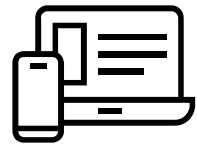
See appendix for additional 'proof point' slides

Why customers love Verkada

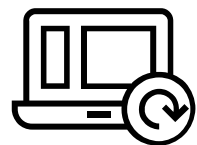
Easy



No on-prem servers to manage



Access remotely from browser or mobile device

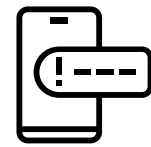


Automatic firmware and software updates

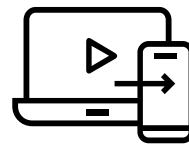


Easily grant/revoke access

Smart



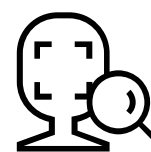
Automatic event alerts



Instantly share live video



Advanced Search Filters



AI-based video analytics

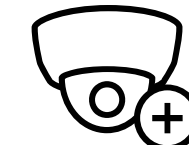
Scalable



Won't clog your network like other IP cameras



Unlimited cloud archiving



Install 1 camera or 10,000+ cameras



Unlimited users



24/7, unlimited video verification



Product Demo

command.verkada.com



Free Trial

Get a risk-free, 30 day trial. Includes camera and/or sensors, full access to management platform, visitor management, and professional monitoring.

Email:
sales@verkada.com



Q&A

People

Disarmed

Lockdown



Assets

Privacy



All Sites Cameras Access Environment Alarms

Appendix:

Proof Point Slides





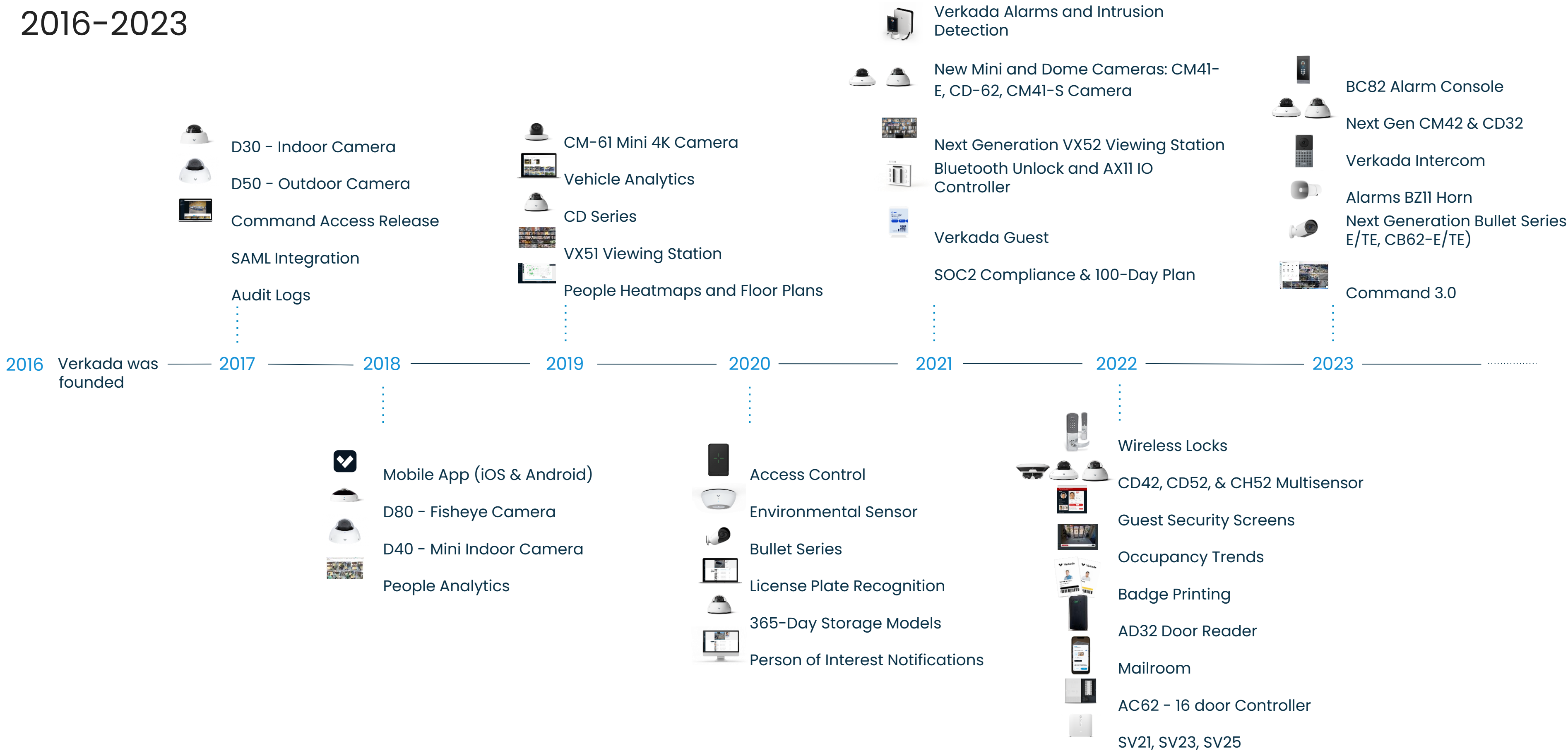
Awards

Verkada
wins seven
G2 Awards
for physical
security



Product Milestones

2016-2023



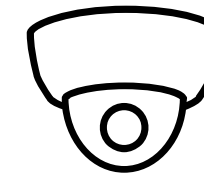


Controlled Total Cost of Ownership

Transparent pricing, 10-year warranty
and best in class support

License Overview

- No hidden costs - predictable renewal costs
- 10-year warranty on all hardware; next day RMAs
- Best-in-class technical support
- No ongoing maintenance costs
- No ongoing software costs
- Automatic firmware updates
- Unlimited users
- Predictable renewal costs



Hardware
(Up to 365 Days of Local Storage)



License
1,3,5, 10-Year License



Driving real outcomes and reducing security risks for thousands of customers



“

Installation went from 30 steps to 4 steps. We're deploying cameras in minutes, versus what was hours.



“

If you want a security system that does everything and is easy to manage, scale, and use, Verkada is the way to go.



“

The reason we chose Verkada was because of how easy it is to use. You don't have to be an IT Guru to understand how it works.



Trusted By Industry Leaders in the U.S.A

15,700+ Organizations
43+ Fortune 500 Companies
4,900+ Resellers



Appendix: Industry Logo Slides



Appendix:

1 slide/product line





Verkada Cameras

Simple to use, secure by default, and bandwidth friendly - Verkada cameras are easy to scale and manage from anywhere.



Dome Series

Durable and versatile, built to withstand high-traffic areas.



Mini Series

Enhanced resolution and a small form factor that fits any space.



Multisensor Camera

Four camera heads for comprehensive coverage from a single install point.



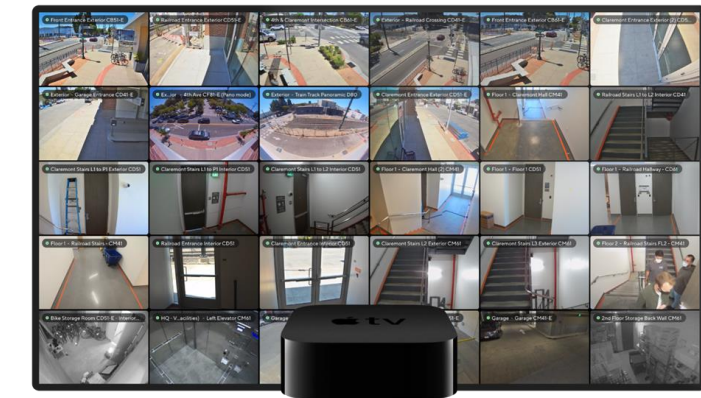
Bullet Series

Performance meets durability to withstand the toughest conditions.



Fisheye Camera

Immersive coverage in 360° with digital pan-tilt-zoom.



VX52 Viewing Station

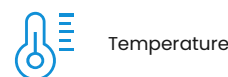
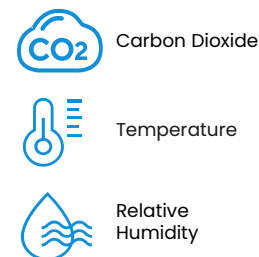
Optimized for live viewing.



Air Quality Sensor

All-in-one sensor for better environmental insights

- Measure indoor air quality to reduce health hazards and ensure optimal HVAC performance
- Receive proactive alerts of unusual changes detected in your environment
- View granular details of the potential causes
- Display dashboards to help bring air quality to life in real time with actionable visualization.



AQI



Motion



Noise



TVOC



Vaping/
Smoking



PM 2.5



Carbon Monoxide



Light



Barometric Pressure



Formaldehyde



Verkada Access Control

Cloud-based access control

- **Scale:** Deploy on one door or 10,000 doors quickly and easily.
- **Speed:** Get the scalability of the cloud with the security of on prem hardware.
- **Coverage:** Secure every type of door and every type of user with the Verkada's platform.
- **Credentials:** Manage employee and student badges with flexible credential methods

End to End Access Control



Door Controllers



Input / Output Device



Door Readers



Wireless Locks



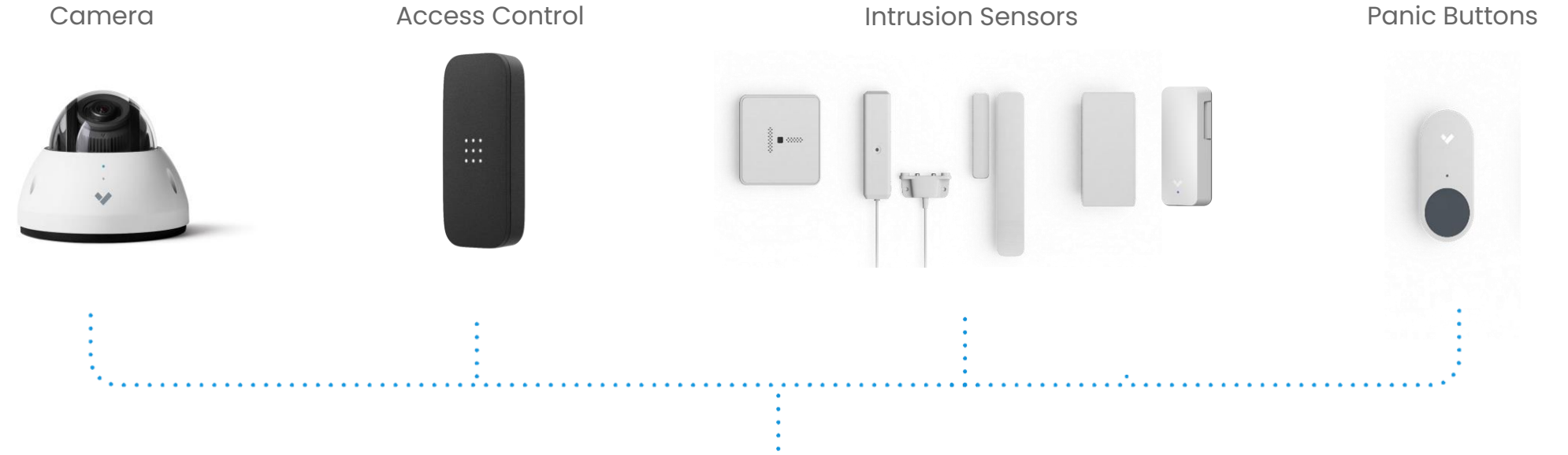
Cards + Badge Printing



Verkada Alarms

Detect and respond to threats in real time

- **Professional Video Monitoring:** 24/7 professional monitoring with unlimited event-based video verification.
- **Intrusion Detection:** Wireless and wired intrusion detection and intrusion deterrence devices for complete building coverage.
- **Panic Buttons:** Wireless, customizable panic buttons that integrate with Verkada devices and allow people to call for help anytime, anywhere.

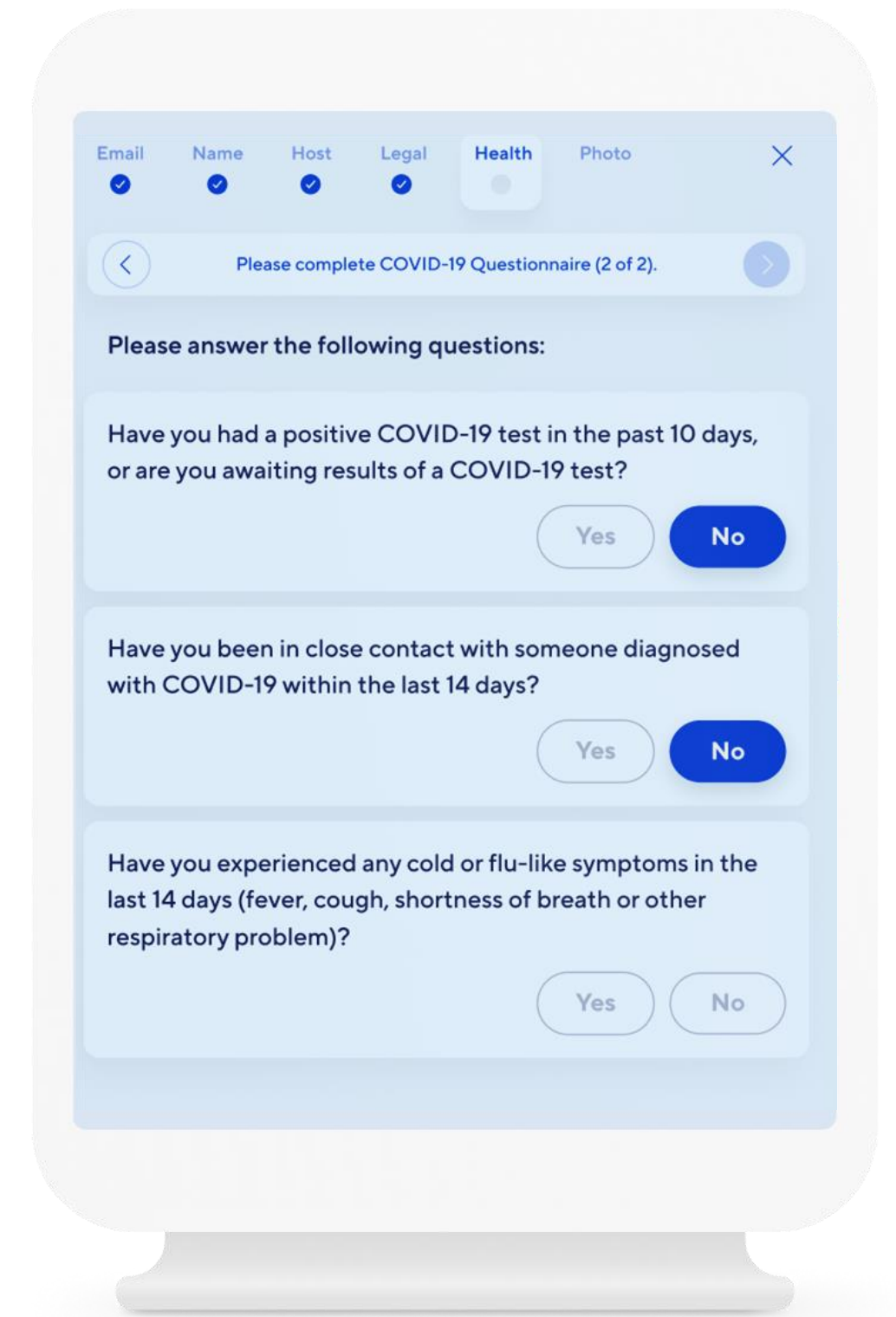
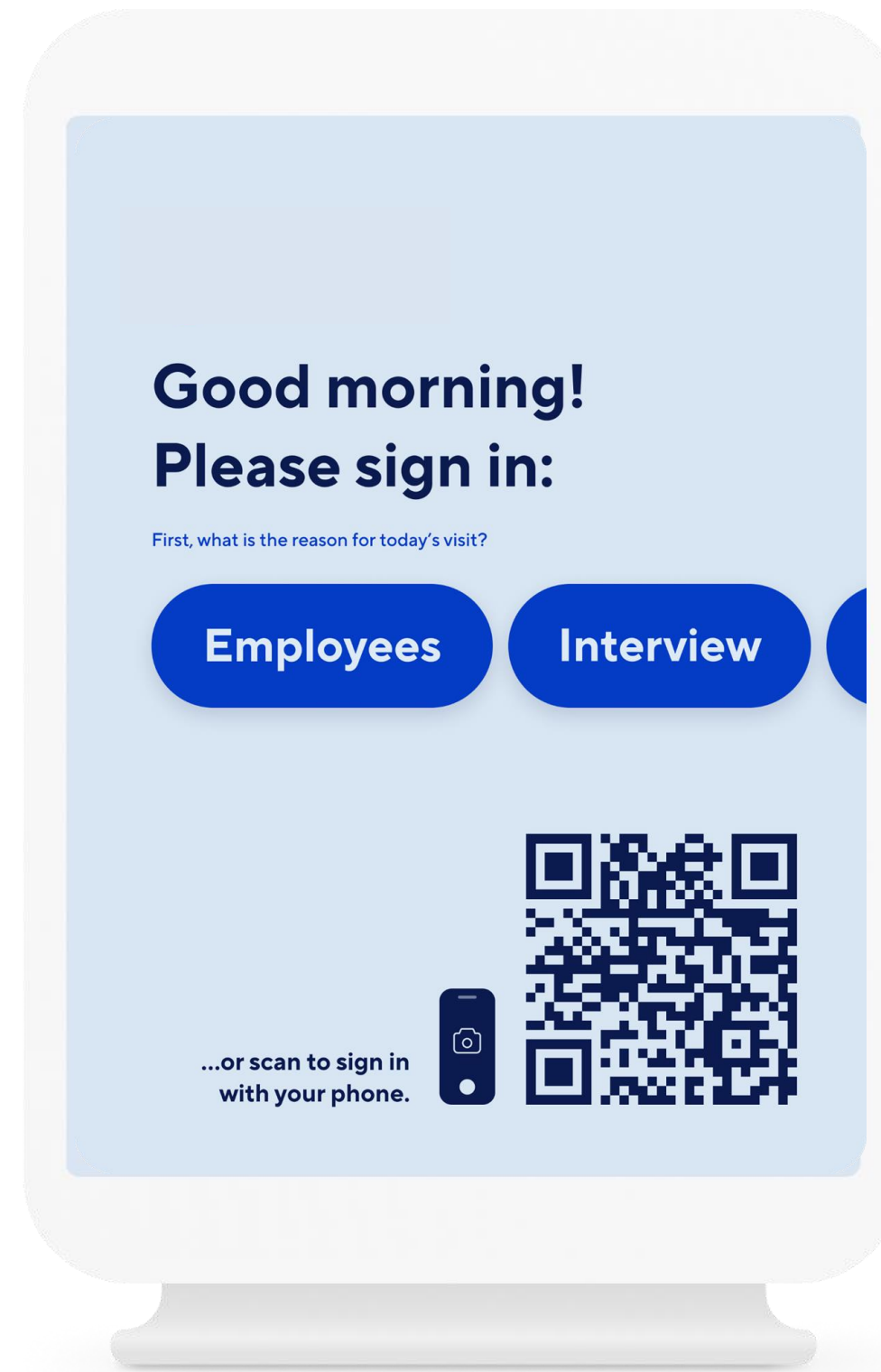




Guest

Simpler, safer employee and guest management

- Simplify check-in with personalized check-in templates
- Keep your workplace safe with touchless check-in, host approvals and security screens
- Manage security in a single view with camera and access control integration

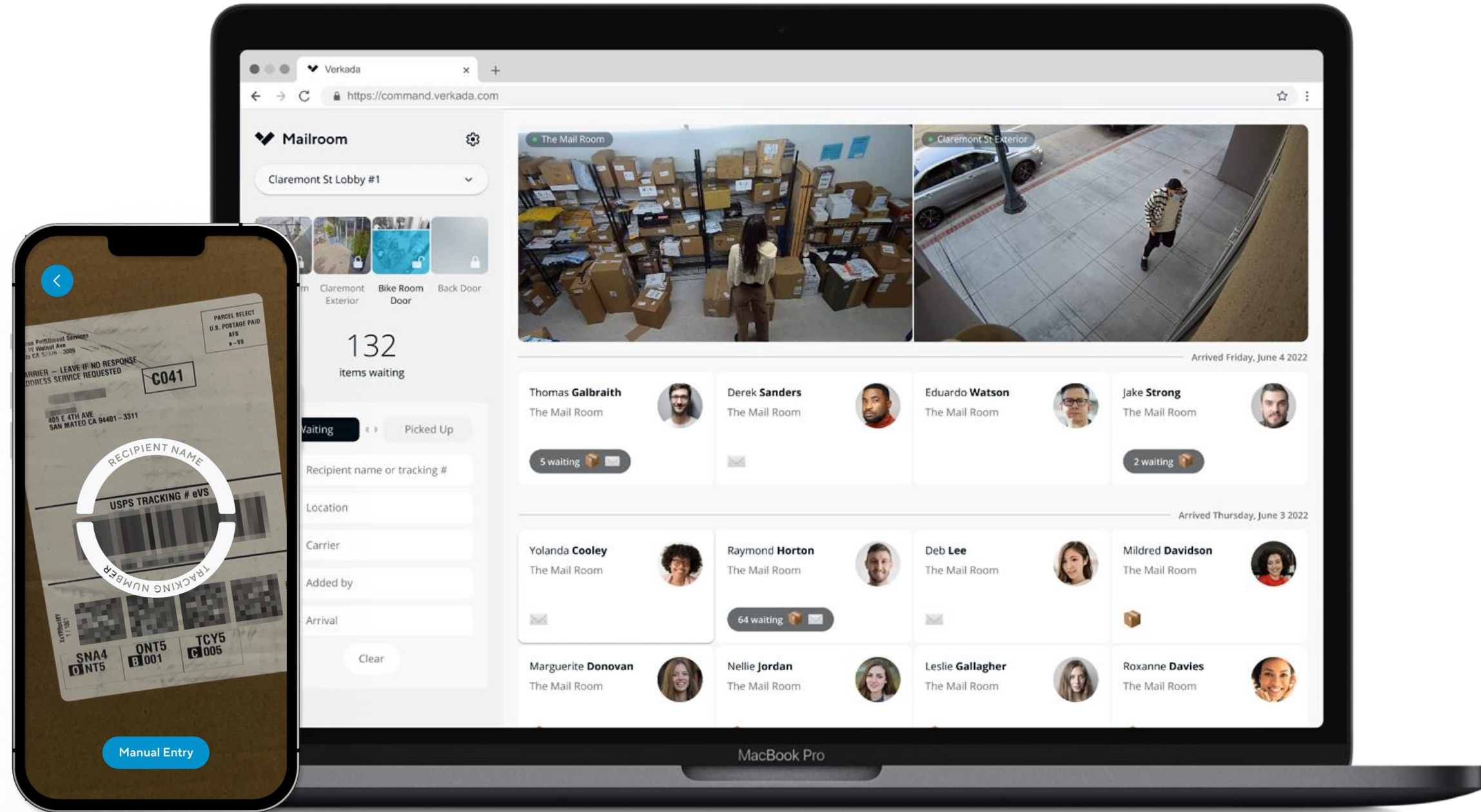




Mailroom

Simplify mailroom deliveries and manage shipments

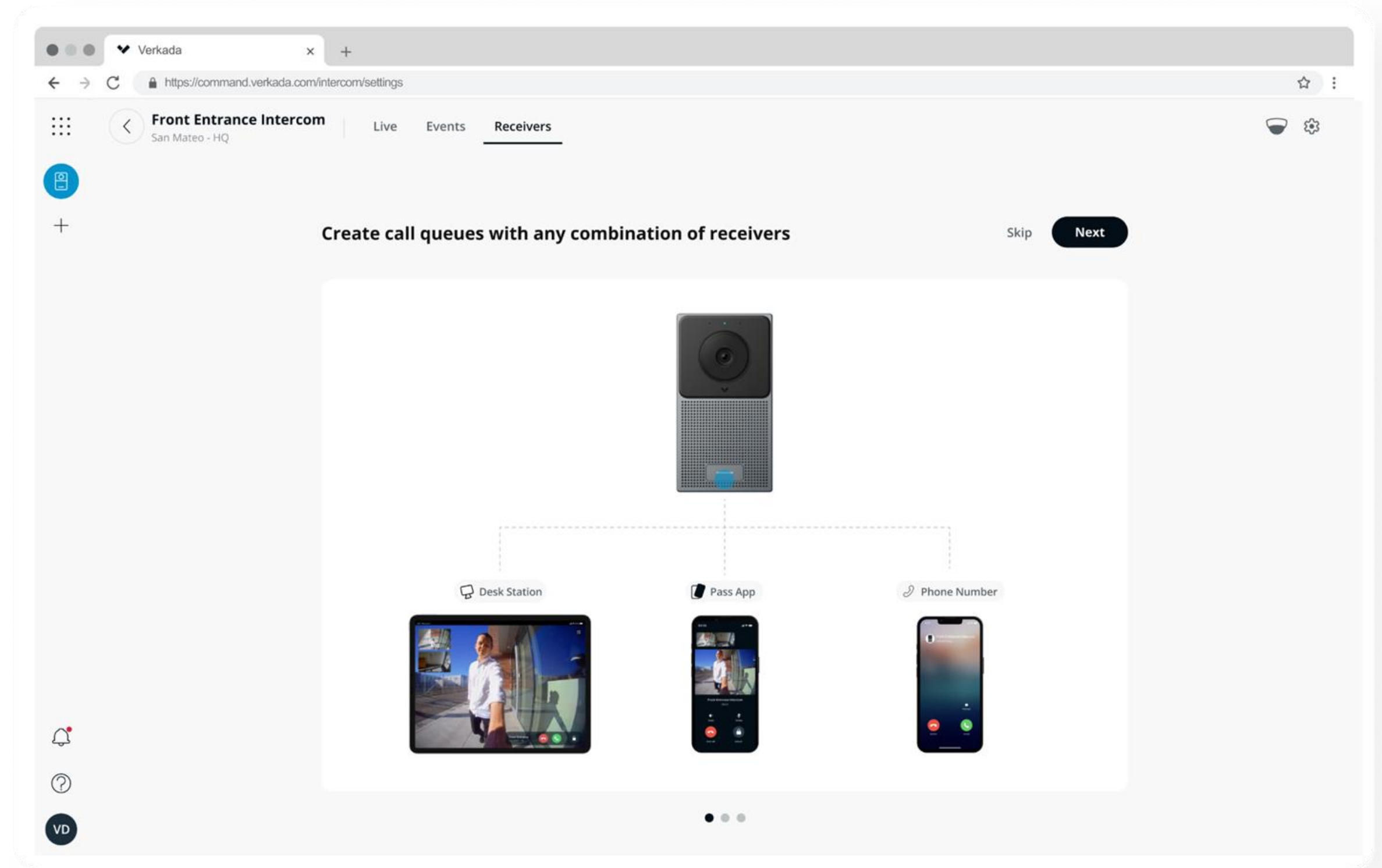
- Simple, quick delivery scanning with app that instantly reads scanning labels
- Automated delivery notifications to employees via email, SMS and Slack
- Manage shipments from Command – view logs, search for shipments





Verkada Command

- Manage from anywhere remotely manage and receive intercom calls
- Scale with simplicity add, disable, decommission and configure devices
- Detect and respond to threats in real time
- Powerful native integrations with Verkada Cameras and, Access Control





Best in Class Intercom Hardware

Clear Video Capture

5MP Sensor
Ultra-Wide 130 FoV
Continuous Recording
Wide Dynamic Range
Infrared LEDs

Intuitive Display LEDs

Call Initiated
Call Connected
Door Unlocked



Clean Audio Pickup
Digital Beamforming Microphones
3 Meters of Pickup Range
Acoustic Echo Cancellation
Noise Suppression

Crisp Audio Projection
Powerful 5W Speaker
90 Decibels @ 1 Meter

Feedback Button LEDs
Press Response
Door Unlock

TD52