
SIMPLIFY to succeed



K12 Montana Method to easier technology management

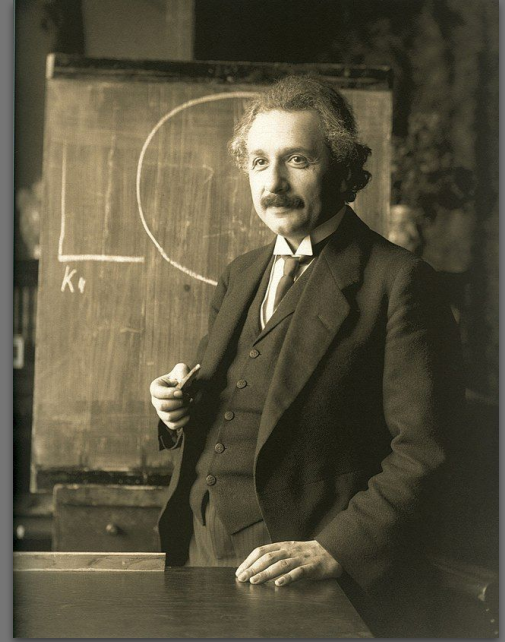
Everyone's favorite...

Listen while you eat!



—

“Make things as simple as possible, but not simpler.”





A few challenges with technology in schools are:

- We don't understand the problem
- We overcomplicate the problem
- We assume we know the solution
- We “me too” the solution

A simple tool

**“I need to divide
this paper into two
for my class”**

The stated problem



A few options...



***Maybe it can
be simpler?***



—

Ask what the person is
trying to **accomplish**,
not what they are trying
to *do*.

The magic words

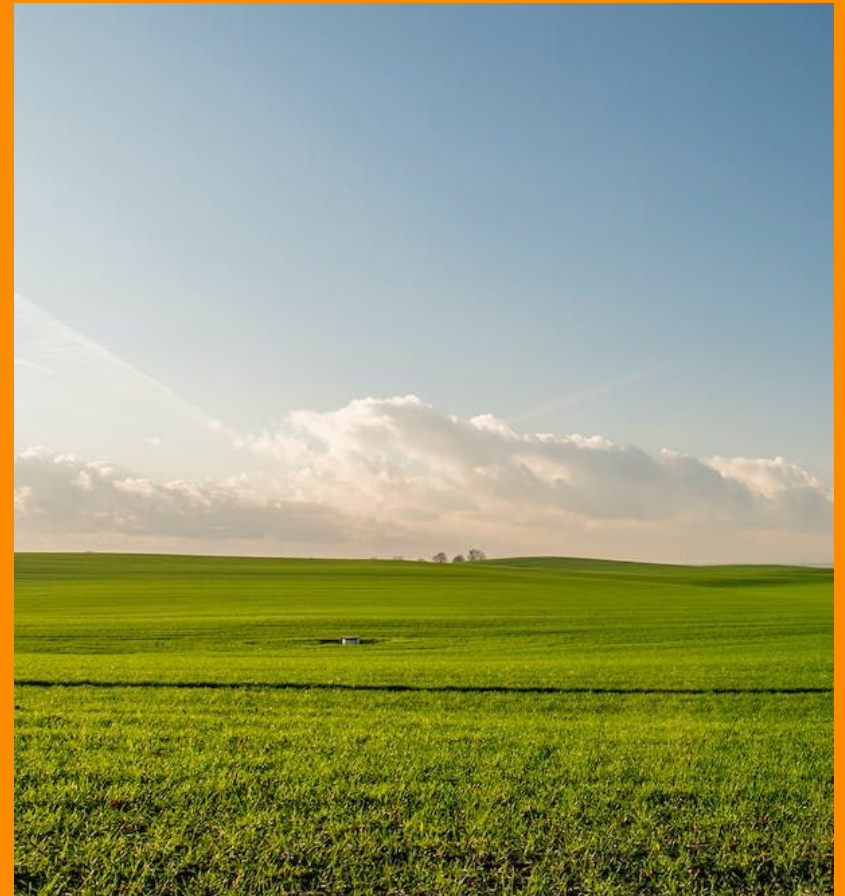
Two simple words will increase the quality of the conversation...



So that

Clarity

These two words will help drive clarity to the conversation.





We are K12 Montana.



PRODUCTS

PROJECTS

SUPPORT

We are local



Panel

Acronis

 Verkada

 securly

PRODUCTS

Top products and solutions to deliver simple, effective results.



K12PANEL.COM - cloud-based technology management, inventory control, and budgeting

VERKADA - top-tier security camera and physical access control solutions

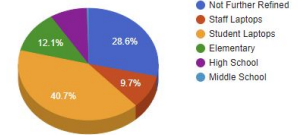
ACRONIS - amazing cloud-based disaster recovery and security solutions.

SECURLY - cloud-based content filtering, MDM, and student safety solutions

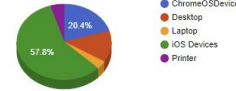


Budget Center	Annual Refresh
Not Further Refined	\$ 20,745.00
Staff Laptops	\$ 7,020.00
Student Laptops	\$ 29,520.00
Elementary	\$ 8,791.25
High School	\$ 6,200.00
Middle School	\$ 320.00
TOTAL	\$ 72,596.25

Annual Refresh Budget per Budget Center



Not Further Refined Refresh Budget per Asset Class



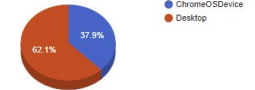
Staff Laptops Refresh Budget per Asset Class



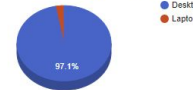
Student Laptops Refresh Budget per Asset Class



Elementary Refresh Budget per Asset Class



High School Refresh Budget per Asset Class



Middle School Refresh Budget per Asset Class



Now integrates with



jamf and



mosyle!



VERKADA



Cameras, Doors Controls, Vape Sensors, and more!



PROJECTS

Project-based work to move your district forward.



Security Cameras and Door Physical Access Control - certified Verkada installers

Network cabling - ICC master certified network installation

Wifi improvements - Assess and update aging wifi

Cloud-conversion - retire aging servers and move to cloud-centric technologies!



SERVICE

Ongoing support, evolution, and mentorship.



KLO - we'll help Keep the Lights on!

Evolve - we WILL move your district forward!

Helpdesk - Support is just a phone call away

TEAM focused - our entire team rallies to support your vision!

Mentorship - we pour into YOUR team!

Keep things simple.

We sincerely want to help

Jeff & the entire team at K12 Montana have committed themselves to mentorship and simplification.

Stop by the table and say “hi” - we look forward to working with you!





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REACH OUT AND SAY HI !!



AND/OR DOWNLOAD THIS PRESENTATION
