## **Breakout Session**

**Using Your Elevator Pitch** 

### Share & Strategize at Your Table



## Successful Strategies

Successful Tactics

#### **Breakout Session I**

#### Use 1-3 key policy areas. How will you:

- Introduce the Issue
- Present the Problem
- Present the Solution
- Share Your Value Proposition
- Add a Call to Action

1) What are the top 3 priority issues or key initiatives you want to see replicated?

2. What are your advocacy challenges?



3. Which efforts have succeeded? Which efforts have failed? What was done differently?

4. How can the national (NASSP) and state association (SAM, MASSP) best help you?

(i.e. membership benefit, messaging, policy development, advocacy)

5. Share best practices.
What works at a local level, state level, federal?

# THANK YOU!